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JLG FLUID ANALYSIS HOUSTON

10910 W. Sam Houston Pkwy. N. Suite 700 Houston, TX 77064-6314

JLG FLUID ANALYSIS SALT LAKE CITY

3060 W. California Avenue Suite B Salt Lake City, UT 84104

JLG FLUID ANALYSIS EDMONTON

5140 75th Street Edmonton, AB T6E 6W2 Canada

Send your samples to the laboratory location nearest you.

JLG Contact Information Telephone Number: 877-JLG-LIFT (877-554-5438) Fax Number: 800-733-8939 Website: www.jlg.com

JLG Industries, Inc. 1 JLG Drive McConnellsburg, PA 17233







What Can JLG Fluid Analysis Do For You?

Imagine how powerful it would be to see what's happening inside your equipment and be able to schedule the maintenance needed before the equipment fails on a job. JLG's fluid analysis program does that for you. It can tell you the condition of the fluid and identifies component wear and contamination in engines, transmissions, gear boxes, transfer cases, wheel ends, and hydraulic systems so that you can:

• Extend Oil Drain Intervals

Monitoring the condition of the fluid optimizes drain intervals so that you get the most out of the fluid you're paying for. Fewer oil changes minimize maintenance costs and maximize equipment uptime.

Extend Equipment Life

System cleanliness and filtration efficiency allow you to keep your equipment longer and significantly reduce replacement costs.

Identify Minor Problems Before They Become Major Failures

State-of-the-art fluid analysis identifies dirt, wear particles, fuel dilution and coolant – contaminants that can cause catastrophic failure or significantly shorten equipment life.

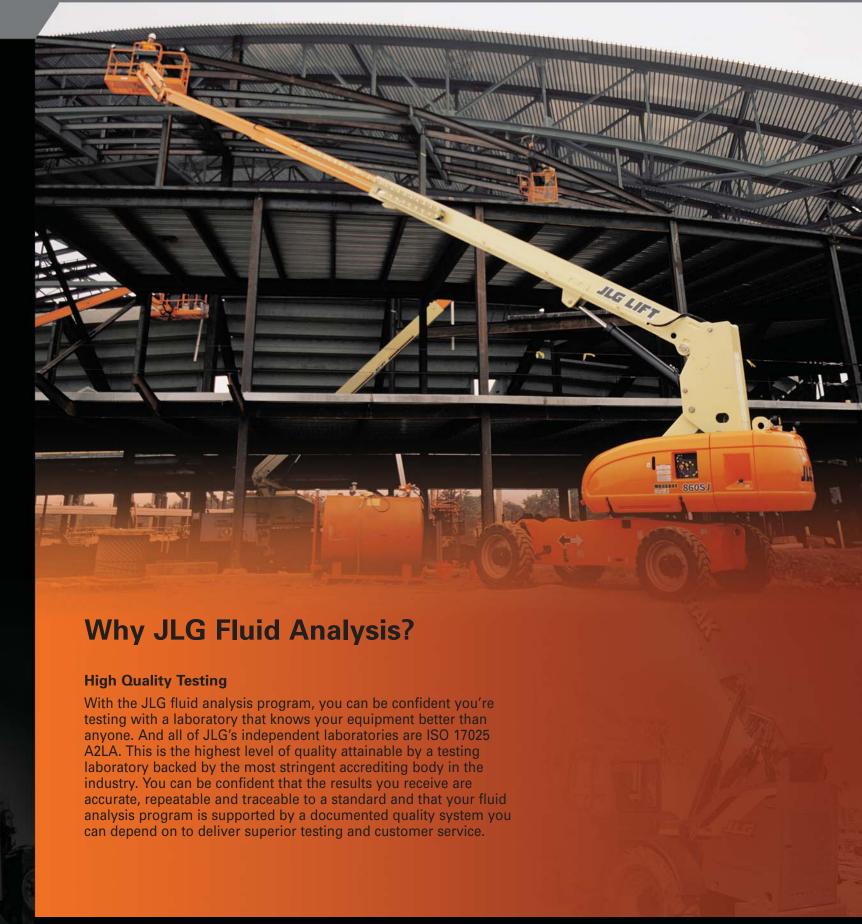
Increase Resale Value

Analysis results provide valuable sampling histories that easily justify higher equipment resale values.

Maximize Asset Reliability

JLG Fluid Analysis ensures that units are up, running and making money.







For all JLG manufactured equipment, only filters and fluids that have been approved by JLG are to be used.

All JLG recommended service and maintenance schedules are to be strictly followed.



Taking Samples

JLG Fluid Analysis shows you how regular sampling and TREND ANALYSIS – monitoring test data over an extended period of time – will provide the information you need to continually maximize asset reliability and, ultimately, increase company profits.

Samples should be taken while equipment is operating or immediately after shutdown while the system is still at operating temperature so that wear metals and contaminants don't have an opportunity to settle. Along with JLG's recommended sampling intervals, how critical a piece of equipment is to production is a major consideration for determining sampling frequency, as are environmental factors such as hot, dirty operating conditions, short trips with heavy loads and excessive idle times.

Whether you are a seasoned veteran or a first-time sampler a well-designed fluid analysis program puts you on track for well-managed, cost effective equipment maintenance programming.

Suggested Sampling Intervals & Methods

	Initial Component Sampling Interval	Subsequent Component Sampling Interval	Suggested Sampling Method & Location
OILS			
Engine	1st 50 hours	Every 250 hours	By vacuum pump through dipstick retaining tube or sampling valve installed in filter return
Transmission	1st 50 hours	Every 1000 hours	By vacuum pump through oil fill port of system reservoir at mid-level
Transfer Case	1st 50 hours	Every 1000 hours	By vacuum pump through oil fill port of system reservoir at mid-level or by drain
Differential	1st 50 hours	Every 1000 hours	By vacuum pump through oil level plug or dipstick retaining tube
Wheel End	1st 50 hours	Every 1000 hours	By vacuum pump through oil fill port of system reservoir at mid-level or by drain
Hydraulic System	No Recommendation	Every 1500 hours	By vacuum pump through oil fill port of system reservoir at mid-level
COOLANTS			
Engine	No Recommendation	Every 1500 hours	By vacuum pump through the top tank on the radiator

JLG Fluid Analysis Test Packages

JLG Fluid Analysis kits provide advanced diagnostic, preventive maintenance testing designed to evaluate fluid condition, component wear and contamination in engines, hydraulic systems, transmissions, differentials, gear boxes, transfer cases and wheel ends.

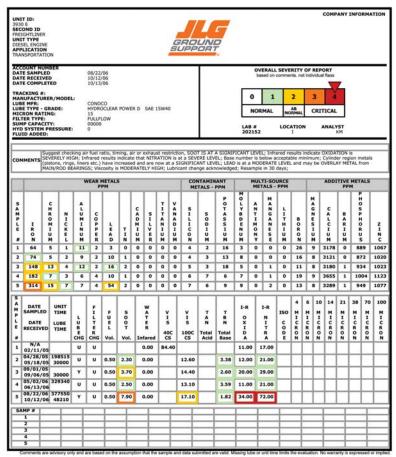
To order JLG Fluid Analysis kits, sampling equipment or supplies, contact your local JLG dealer.

JLG Oil Analysis Test Packages – Part #1001112446					
	Engine Test Package	Non-Engine Test Package	Hydraulic System Test Package		
Components	Diesel and Gasoline Engines	Transmissions, Differentials, Gear Boxes, Final Drives, Natural Gas Engines, Turbines and Compressors	Hydraulic Systems		
Elemental Metals by ICP	•	•	•		
Water % by Crackle	•	•	•		
Viscosity @ 40°C or 100°C	•	•	•		
Fuel Dilution %	•				
Soot %	•				
Total Acid Number			•		
Oxidation	•	•	•		
Nitration	•	•	•		
ISO Particle Count			•		

JLG Coolant Analysis Test Package Part # 1001112445		
Elemental Metals by ICP		
рН		
Glycol % (Ethylene or Propylene)		
Freeze Point		
Boil Point		
Nitrites		
SCA Number		
Total Dissolved Solids		
Specific Conductance		
Total Hardness		
Visuals (color, oil, fuel, magnetic Precipitate, non-magnetic precipitate, odor & foam		

Sampling Equipment and Supplies				
Description	Part #			
Oil Vacuum Pump	70010523			
Coolant Vacuum Pump	70010524			





Accurate, thorough, and complete fluid and equipment information allows for more in-depth analysis and can eliminate confusion when interpreting results.

How to Read the JLG Fluid Analysis Report

Application identifies in what type of environment the equipment operates and is useful in determining exposure to possible contaminants.

Filter Types and their

important in analyzing

the micron rating, the

results.

particle count-the higher

higher the particle count

Micron Ratings are

3930 E SECOND ID FREIGHTLINER UNIT TYPE DIESEL ENGINE

APPLICATION TRANSPORTATION

ACCOUNT NUMBER DATE SAMPLED DATE RECEIVED DATE COMPLETED

TRACKING #: MANUFACTURER/MODEL

MANUFACTURER/MODEL LUBE MFR: LUBE TYPE - GRADE: MICRON RATING: FILTER TYPE: SUMP CAPACITY: HYD SYSTEM PRESSURE: FLUID ADDED: 08/22/06 10/12/06 10/13/06

> 15 FULLFLOW

Equipment ID is each **customer's** opportunity to uniquely identify units being tested and their location.

Unit Type should give as much detail as possible. What kind of compressor, gearbox, engine, etc., influences flagging parameters and depth of analysis. Different metallurgies require different lubrication and have great impact on how results are interpreted.

Lube Manufacturer, Type and Grade identify a lube's properties and its viscosity.

The information submitted with a sample is as important to who is reading the report as it is to the analyst interpreting the test results and making recommendations. **Properly document your equipment and share this knowledge with your laboratory**. Implement a sampling process for every piece of equipment in your Fluid Analysis program that can be followed consistently each time the unit is sampled. Accurate, thorough and complete fluid and equipment information allows for more in-depth analysis and can eliminate confusion when interpreting results.

Make note of the difference between the **Date Sampled** and the **Date Received** by the lab. Turnaround issues may point to storing samples too long before shipping or shipping service problems. Also noted is testing **Date Completed.**

GROUND

Manufacturer and Model

can also identify metallurgies involved as well as the OEM's standard maintenance guidelines and possible wear patterns to expect.

Severity Status Levels:

- **0** Normal.
- **1** At least one or more items have violated initial flagging points yet are still considered minor.
- **2** A trend is developing.
- **3** Simple maintenance and/or diagnostics are recommended.
- 4- Failure is eminent if maintenance is not performed.

The laboratory at which testing was completed is denoted by an I for Indianapolis, an H for Houston, an S for Salt Lake City and an E for Edmonton. The following Lab # is assigned to the sample upon entry for processing and should be the reference number used when contacting the lab with questions, concerns or feedback.

Sump Capacity identifies

the total volume of oil (in gallons) in which wear metals are suspended and is critical to trending wear metal concentrations. Lube Time is how long the oil has been used. Unit Time is the age of the equipment and Lube Added is how much oil has been added since the last sample was taken.

OVERALL SEVERITY OF REPORT

CRITICAL

NORMAL

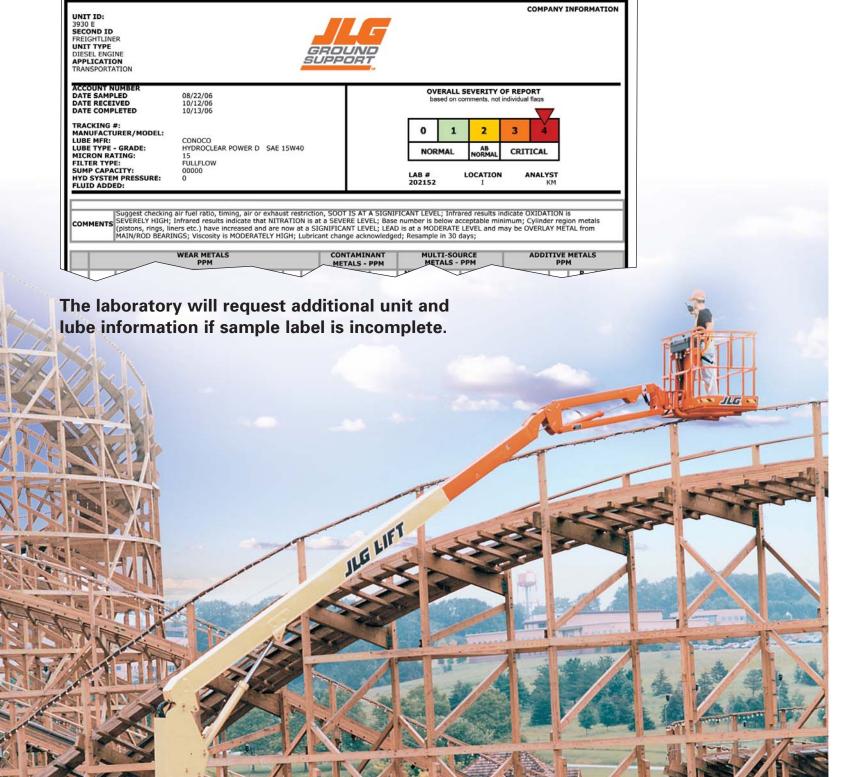
air or exhaust restriction, SOOT IS AT A SIGNIFICANT LEVEL; Infrared results indicate OXIDATION is tate that NITRATION is at a SEVERE LEVEL; Base number is below acceptable minimum; Cylinder region sed and are now at a SIGNIFICANT LEVEL; LEAD is at a MODERATE LEVEL and may be OVERLAY METAL SECTION OF THE PROPERTY OF

Data Analysts Initials



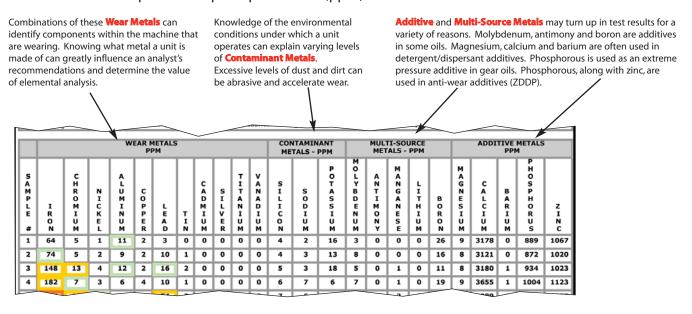
Recommendations

A data analyst's job is to explain and, if necessary, recommend actions for rectifying significant changes in the lubricant or the unit's condition. Reviewing comments before looking at the actual test results will provide a road map to the report's most important information. Any actions that need to be taken are listed first in order of severity. Justifications for recommending those actions immediately follow.



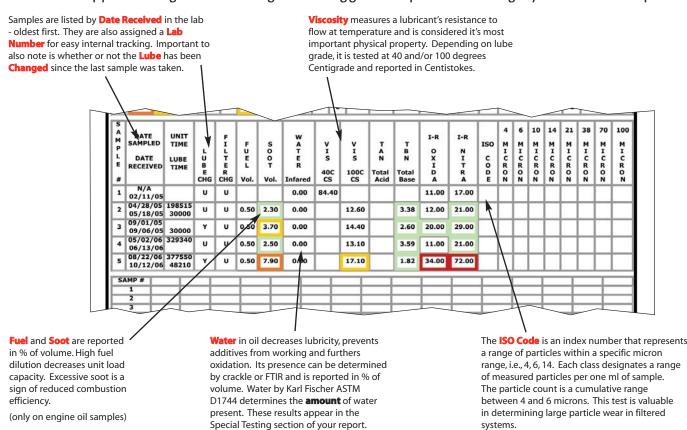
Elemental Analysis

Elemental Analysis, or Spectroscopy, identifies the type and amount of wear particles, contamination and oil additives. Determining metal content can alert you to the type and severity of wear occurring in the unit. Measurements are expressed in parts per million (ppm).



Test Data

Test results are listed according to age of the sample-oldest to most recent, top to bottom-so that trends are apparent. Significant changes are flagged and printed in the gray areas of the report.





Component Registration Forms

A Component Registration Form is included with every sample kit. Fill it out only when sampling a component for the first time or to notify the laboratory of a change in component and/or oil information already registered with the laboratory. Complete, up-to-date information ensures that you receive the proper testing and an accurate analysis of the results.

STEP 1

- Fill out the **Component Registration Form** completely and accurately.
- Use this form **only** for first-time samples or changes in unit **or** oil information previously submitted.
- Include it in the black mailer with the sample jar.

ACCOUNT REGISTRATION FOR M I would like to receive my reports via: E-mail Fax Email Address Customer's Address COMPONENT REGISTRATION FORM □Left .□Right □Front □Rear □Cent ACCT# *Required Field Filter DFull-Flow-10 DBy-pass-11 DKidney Loop - 16 DNone DOther Specify additional testing requested Special comments or Problems?

Sample Labels

Complete a **sample jar label** for **every** sample submitted to the laboratory. **Be sure to fill out all label information completely and accurately to ensure proper testing and accurate, in-depth analysis.

Once complete, attach the label to the sample bottle. Fill in the unit's ID on the removable tracking number sticker located to the right of the sample label and retain for your records.**

STEP 2

- Fill out the sample jar label completely and accurately.
- Include all unit and fluid information requested including unit ID, type of component and position, time on both the fluid and the unit and whether or not fluid has been added or changed.
- Track sample processing at www.trackmysample.com.

NOTE: When you provide the most accurate and complete unit and oil information, your laboratory can deliver the most accurate and complete results and recommendations.

PREPAID TESTING PREPAID TESTING PREPAID TESTING PREPAID TEST

SAMPLE POINT (CHECK ONE)

D LEFT D RIGHT

☐ ENGINE OIL
☐ TRANSMISSIO
☐ FINAL DRIVE
☐ DIFFERENTIA
☐ PLANETARY

HYDRAULIC COOLANT

CUSTOMER

DEALER

PHONE

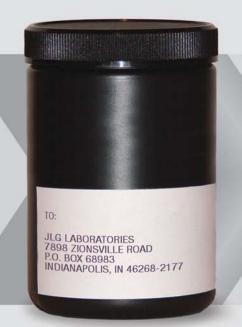


Shipping Information

Complete the mailer return address label for the laboratory nearest you and attach it to the shipping container, affix the appropriate postage and mail. Use a trackable mail service for shipping samples to the laboratory.

STEP 3

- Complete and attach the return mailer address label to the black shipping container.
- Ship by trackable mail service such as FedEx or UPS.



Test Reports and Data Management

Managing your fluid analysis reports allow you to affect positive changes in your daily maintenance practices by keeping sampling schedules on track, identifying bottlenecks in turnaround time that are costing you money and summarizing unit problems that could influence future purchasing decisions.

STEP 4

- Get test results almost immediately FREE.
- · Keep sampling schedules on track.
- · Identify bottlenecks in sample turnaround time.
- · Influence future purchasing decisions.
- Affect positive change in your daily maintenance practices.

