

COMPETITIVE PARTS PROGRAM

Competitive Parts



AFTERMARKET PARTS

Single source. Fleet parts solutions. JLG.

Why look anywhere else for your replacement parts? Let JLG assist in optimizing your resources, saving time and money by providing your replacement parts and components needs from one source. The JLG Competitive Parts Program includes thousands of part numbers at highly competitive prices versus the original equipment manufacturer. Log onto ONLINE EXPRESS to view our entire offering, check out newly added parts, and place your order today!

FEATURES/BENEFITS

- **OE and compatible replacement parts and components**
 - Other equipment manufacturers
 - Industry component manufacturers
- **Highly competitive pricing**
 - Compared to the original equipment manufacturer
- **Eligible for**
 - Economy orders
 - Annual buyback calculations
 - JLG sponsored parts programs
- **Assists in saving time and money by reducing**
 - Internal processing costs
 - Number of PO's to process
 - Freight costs
 - Tracking one order versus multiple

HOW DO I ORDER?

- Visit us online at onlineexpress2.jlg.com
- Phone: 877-JLG-LIFT
- Fax: 800-733-8939

HOW TO ORDER A COMPETITIVE PART FROM JLG:

Visit Online Express to view an example of how to order a competitive part from JLG.



JLG makes no representation that any competitive part is an exact replacement for any given OEM part specified by the original manufacturer or that JLG has received any approval or sponsorship by - or is in any way affiliated or associated with - any such original manufacturer.

Notes:

* The information contained in this document supersedes and replaces the contents of any Competitive Parts flyer(s) issued prior to the date this document was issued.
* All trademarks are the property of their respective companies and are in no way connected to JLG Industries, Inc.

Putting your work above everything.®

MANUFACTURER INDICATORS

Competitive Parts



AFTERMARKET PARTS

Right Parts. Right Price. Right Here.

MANUFACTURER INDICATORS

WHAT IS A MANUFACTURER INDICATOR?

A "manufacturer indicator" is a two or three letter that indicates which manufacturer the part number is referencing. Manufacturer indicators may be found in two locations within JLG's Competitive Parts Program. Please see the example below that explains where manufacturer indicators are used and why you may find them in that location.

INDICATOR	MANUFACTURER
BOB	BOBCAT
BL	BAKER / LINDE
BLX	BIL-JAX
BR	BARRETT
CK	CLARK
CL	CARELIFT
CR	CONDOR
CS	CASE
CW	CROWN
DA	DAEWOO
DN	DANA-SPICER
DTZ	DEUTZ (ENGINE)
GL	GEHL
GN	GENIE
GR	GROVE
HL	HAULOTTE
HY	HYSTER
IR	INGERSOLL-RAND
JCB	JCB
JD	JOHN DEERE (ENGINE & OTHER)
JMC	JUNGHEINRICH / MITSUBISHI-CAT
KL	KALMAR

INDICATOR	MANUFACTURER
KO	KOMATSU
KU	KUBOTA (ENGINE)
LP	LPM
MEC	MEC
MK	MARKLIFT
NH	NEW HOLLAND
NS	NISSAN / DATSUN
PM	PRIME MOVER
PT	PETTIBONE
RY	RAYMOND
SI	SIMON
SJ	SKYJACK
SK	SCHRECK
SN	SNORKEL
TD	TAYLOR-DUNN
TEL	TELEMECANIQUE
TS	TOGGLE SWITCH
TX	TEREX
TY	TOYOTA
UP	UPRIGHT
YL	YALE
ZF	ZF DRIVELINE PARTS

Used as a prefix (in this example) or a suffix to indicate the desired original manufacturer's part number you are searching.

Remove	Item Number	Description	Quantity
<input type="checkbox"/>	32704	GN-NONOEM,6FT PLTF	1
<input type="checkbox"/>	GN0144-S	NONOEM,PLTF SUPPORT	1
<input type="checkbox"/>	2400069	FUSE, 175A	2

When entering a competitive part number without the manufacturer indicator being used as a prefix or a suffix; the first two letters of the item's description will have the manufacturer indicator for reassurance that you are ordering the correct item.

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